

		Target Agreement					SAS-T-SP-0345	
Strategy		Operational Systems					Program Management & Sales	
Leadership	HR	HSE	QUALITY	PUR	ME	GIS	Sales	PM

<b>Revision</b>	05
<b>Purpose</b>	Define the target agreement between Supplier – Motherson SAS.
<b>Scope</b>	Applicable to all sites in Motherson SAS
<b>Original language</b>	English
<b>Related documents</b>	SAS-T-SP-0344-General Q Assurance Agreement SAS-T-SP-0343-Charge Cost Policy Form
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<b>Process Owner</b> <i>(Approved By)</i>	Aurelien Jimenez BG Strategic Purchasing Director
<b>QMS</b> <i>(Release by)</i>	Adina Mihai- BG Supplier Quality Director Aurelien Jimenez BG Strategic Purchasing Director

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# Target Agreement

Concluded between:

*Supplier Name*

*Supplier Address*

*and*

*Motherson SAS Plant Name*

*Motherson SAS Plant Address*

for Customer Program

Program Name

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## Introduction

Purpose of this document is to define and to describe the customer program and plant specific requirements concerning quality targets and claim management between the relevant Motherson SAS- and Supplier production plants as supplement to the General Quality Agreement.

## Quality Targets:

Type Indicator	SOP (6 months before)	6 months after SOP
PPM		
# DMRL claims		
# DMR claims		
# DMRC claims		
# DMRW claims		
# Repetitive quality concerns		
% On time reaction to quality concerns (8D response)		
% PPAP / Annual Validation On time		
% Compliance with Certificates requirements (Management/ Safety/ Environment)		

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**Claim Costs:**

Motherson SAS will charge back all costs and expenses caused by non-conformity incidents.  
 As sorting, rework, returning of defect parts, etc.  
 Potential financial sanctions charged by the OEM from Motherson SAS caused by the Supplier are not included and will be transferred to the supplier.

**Final provisions**

Supplier is also liable for all damages caused by delayed delivery incl. the costs of production stand-stills at Motherson SAS and the OEM.

The supplier is expressly not liable for faults that are caused by improper use or faulty assembly by Motherson SAS or a third party except improper use was caused by improper supplier instruction.

This contract will be valid for the whole project life-time. Target agreement will be renegotiated once a year and/ or every time target values required from the OEM become stricter.

This contract has been elaborated in two copies, one for each party.

SAS Autosystemtechnik S.A.

Supplier:

Place: .....

Place: .....

Date: .....

Date: .....

.....

.....

Quality Manager

Quality Manager

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### History Tracking / Changed

Revision	Date	Description of changes	Cancels and Replaces
01	11/2018	Establishing for CES	
02	03/2020	Logo changed	01
03	12/2022	Update for document in the new FORVIA template. Updated according to Faurecia Indicator	02
04	09/2023	Adapted to Motherson’s format	03
05	08/2024	Update to Motherson’s indicators	04